



American Staffing Association

277 South Washington Street, Suite 200 ■ Alexandria, VA 22314-3675
703.253.2020 ■ 703.253.2053 fax

2010 ACTIVE MEMBERSHIP RENEWAL STATEMENT

Membership Year: Jan. 1–Dec. 31, 2010

Name of company (headquarters) _____

Street address _____

City, state, ZIP code + 4 _____

Name of designated voting representative (Mr./Ms./Mrs.) _____

Phone _____ Fax _____

Personal e-mail _____ Company e-mail _____

CALCULATION OF DUES

ASA dues are based on total U.S. revenues attributable to all staffing and employment-related services provided during the staffing firm’s most recently closed four fiscal quarters. All staffing services are included for the purpose of calculating ASA dues. A list of common examples is included on the back of this statement. Revenues include total sales of branch, franchised, or licensed offices, or similar entities in which the staffing firm or its principals have an interest. To determine your dues for 2010, refer to the attached dues schedule. Find the category that represents your sales volume for the last four quarters and pay the appropriate amount according to the dues schedule.

PAYMENT CALCULATION

Total staffing services sales volume for the last four quarters \$ _____

Total ASA dues payment (based on the enclosed dues schedule) \$ _____

Amount enclosed (check one): full payment semiannual payment* \$ _____

Check enclosed (payable to American Staffing Association) \$ _____

Charge my American Express MasterCard Visa \$ _____

Card number _____ Exp. date _____

Name on card _____

****If opting for semiannual payment, you must complete the enclosed ASA Membership Dues Payment Plan Terms and Conditions form.***

SIGNATURE

I certify that the annual sales figures used to compute the above dues are true and correct. By renewing my membership, I agree to abide by the ASA Code of Ethics and Good Practices and acknowledge that the terms and conditions of membership are governed by the ASA bylaws. If the semiannual payment plan is selected, I agree to make the second payment on or before July 1, 2010 as outlined in the attached ASA Membership Dues Payment Plan Terms and Conditions form.

Signature _____ Date _____

TAX DEDUCTION

Dues and other contributions or gifts paid to ASA are not tax deductible as charitable contributions; however, they may be tax deductible as ordinary and necessary business expenses. Federal tax law disallows deductions related to certain types of lobbying and political activities. While most of ASA’s lobbying and political activities are not subject to this limitation, ASA estimates that in 2010, 12% of dues revenue will be used for activities that cannot be deducted. Therefore, 88% of your dues may be deductible as a business expense for federal tax purposes.

DUES VERIFICATION

To ensure the accuracy of member dues, ASA may ask members to provide supporting information. ASA’s outside accountant, Tate & Tryon, will notify members selected for dues verification. All information provided will be kept strictly confidential.

RENEW ONLINE

americanstaffing.net/members/join.cfm

RENEW BY FAX

703-253-2053

RENEW BY PHONE

703-253-2020

RENEW BY MAIL

ASA Membership Dues, c/o Wachovia Bank, PO Box 75406, Baltimore, MD 21275



American Staffing Association

DEFINITION OF STAFFING SERVICES

For the purpose of calculating ASA dues, “staffing services” and “employment-related services” include the following:

Human Resource Consulting: A staffing firm advises clients on a broad range of work force solutions, including strategies and services for optimizing staff and skill levels, employee productivity, training, and recruitment and retention.

Long-Term and Contract Help: A staffing firm recruits workers and assigns them to support or supplement a client’s work force on longer-term assignments. Workers may be employed by the staffing firm or assigned as independent contractors.

Managed Services: A staffing firm assumes full responsibility for operating a specific client function (e.g., call center) on a continuing basis.

Outplacement: A staffing firm provides career transition services, including career counseling, testing, training, interview coaching, and referrals, to assist a client’s separating employees.

Payrolling: A staffing firm places on its payroll employees recruited or hired by the client. Payrolling is distinguished from PEO arrangements in that the employees generally are on temporary assignments and make up a small proportion of the client’s work force.

Professional Employer Organization (PEO or Employee Leasing): A business places all or most of its work force on the payroll of a staffing firm and the staffing firm assumes responsibility for payroll, benefits, and other human resource functions.

Recruitment and Placement: A staffing firm finds qualified job candidates and brings them together with potential employers for the purpose of establishing a “permanent” employment relationship.

Temporary Help: A staffing firm recruits and screens workers and assigns them to support or supplement a client’s work force to keep fully staffed during busy times, gain special expertise or staff special projects, or fill temporary vacancies. Workers may be employed by the staffing firm or assigned as independent contractors.

Temporary to Hire: A staffing firm employee works for a client for a trial period during which both the employee and the client consider establishing a “permanent” employment relationship.



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ASA Membership Dues Payment Plan Terms and Conditions

To pay ASA membership dues on a semi-annual basis, please read the terms and conditions of your payment plan then complete and return this form with your first installment of membership dues. ASA membership is annual and dues must be paid in full. Payment plans are offered as a courtesy. By signing this agreement, you agree to all the terms of this agreement.

Member Information

Name of company (headquarters) _____

Membership Agreement

By choosing to pay my company's annual membership dues on a semi-annual basis, I agree to make the second payment on or before July 1, 2010. I understand that my company's membership dues are not refundable and dues payments must be paid in full. In the event my company is sold or merged with another firm, I understand my firm is still responsible for the remaining balance of its membership dues. Therefore, by signing this agreement, I hereby authorize ASA to charge the credit card listed below in the event my semi-annual dues payment becomes more than thirty (30) days past due. I hereby declare that I am the holder of the credit card below, or have been authorized by the holder of said card to authorize this charge.

Signature _____

Printed Name _____

Date _____

Credit Card Information (IN THE EVENT OF NON-PAYMENT OF SEMI-ANNUAL DUES)

Card Type: American Express MasterCard Visa

Semi-annual dues payment to charge _____

Card number _____

Name on card _____

Exp. date _____

Billing address _____

Return this form with your 2010 Active Membership Renewal Statement.

RENEW ONLINE

americanstaffing.net/members/join.cfm

RENEW BY FAX

703-253-2053

RENEW BY PHONE

703-253-2020

RENEW BY MAIL

ASA Membership Dues, c/o Wachovia Bank, PO Box 75406, Baltimore, MD 21275

11/09

ASA Membership Dues Schedule

GROSS SALES			GROSS SALES			GROSS SALES		
Up to \$10 million			50.	50,000,001–56,250,000	\$ 10,625	98.	600,000,001–612,500,000	\$ 48,000
1.	\$0–1,000,000	\$ 520	51.	56,250,001–62,500,000	\$ 11,310	99.	612,500,001–625,000,000	\$ 48,615
2.	1,000,001–1,125,000	\$ 555	52.	62,500,001–68,750,000	\$ 12,045	100.	625,000,001–637,500,000	\$ 49,235
3.	1,125,001–1,250,000	\$ 590	53.	68,750,001–75,000,000	\$ 12,820	101.	637,500,001–650,000,000	\$ 49,865
4.	1,250,001–1,375,000	\$ 630	54.	75,000,001–81,250,000	\$ 13,650	102.	650,000,001–662,500,000	\$ 50,500
5.	1,375,001–1,500,000	\$ 675	55.	81,250,001–87,500,000	\$ 14,525	103.	662,500,001–675,000,000	\$ 51,115
6.	1,500,001–1,625,000	\$ 720	56.	87,500,001–93,750,000	\$ 15,455	104.	675,000,001–687,500,000	\$ 51,735
7.	1,625,001–1,750,000	\$ 770	57.	93,750,001–100,000,000	\$ 16,445	105.	687,500,001–700,000,000	\$ 52,365
8.	1,750,001–1,875,000	\$ 825	> \$100 million			106.	700,000,001–712,500,000	\$ 53,000
9.	1,875,001–2,000,000	\$ 885	58.	100,000,001–112,500,000	\$ 17,500	107.	712,500,001–725,000,000	\$ 53,495
10.	2,000,001–2,250,000	\$ 950	59.	112,500,001–125,000,000	\$ 18,685	108.	725,000,001–737,500,000	\$ 53,990
11.	2,250,001–2,500,000	\$ 1,010	60.	125,000,001–137,500,000	\$ 19,955	109.	737,500,001–750,000,000	\$ 54,495
12.	2,500,001–2,750,000	\$ 1,080	61.	137,500,001–150,000,000	\$ 21,305	110.	750,000,001–762,500,000	\$ 55,000
13.	2,750,001–3,000,000	\$ 1,150	62.	150,000,001–162,500,000	\$ 22,750	111.	762,500,001–775,000,000	\$ 55,495
14.	3,000,001–3,250,000	\$ 1,225	63.	162,500,001–175,000,000	\$ 23,520	112.	775,000,001–787,500,000	\$ 55,990
15.	3,250,001–3,500,000	\$ 1,285	64.	175,000,001–187,500,000	\$ 24,320	113.	787,500,001–800,000,000	\$ 56,495
16.	3,500,001–3,750,000	\$ 1,350	65.	187,500,001–200,000,000	\$ 25,145	114.	800,000,001–812,500,000	\$ 57,000
17.	3,750,001–4,000,000	\$ 1,415	66.	200,000,001–212,500,000	\$ 26,000	115.	812,500,001–825,000,000	\$ 57,495
18.	4,000,001–4,250,000	\$ 1,485	67.	212,500,001–225,000,000	\$ 26,945	116.	825,000,001–837,500,000	\$ 57,990
19.	4,250,001–4,500,000	\$ 1,585	68.	225,000,001–237,500,000	\$ 27,930	117.	837,500,001–850,000,000	\$ 58,495
20.	4,500,001–4,750,000	\$ 1,695	69.	237,500,001–250,000,000	\$ 28,945	118.	850,000,001–862,500,000	\$ 59,000
21.	4,750,001–5,000,000	\$ 1,815	> \$250 million			119.	862,500,001–875,000,000	\$ 59,495
22.	5,000,001–5,625,000	\$ 1,940	70.	250,000,001–262,500,000	\$ 30,000	120.	875,000,001–887,500,000	\$ 59,990
23.	5,625,001–6,250,000	\$ 2,075	71.	262,500,001–275,000,000	\$ 30,490	121.	887,500,001–900,000,000	\$ 60,495
24.	6,250,001–6,875,000	\$ 2,220	72.	275,000,001–287,500,000	\$ 30,985	122.	900,000,001–912,500,000	\$ 61,000
25.	6,875,001–7,500,000	\$ 2,375	73.	287,500,001–300,000,000	\$ 31,490	123.	912,500,001–925,000,000	\$ 61,495
26.	7,500,001–8,125,000	\$ 2,540	74.	300,000,001–312,500,000	\$ 32,000	124.	925,000,001–937,500,000	\$ 61,990
27.	8,125,001–8,750,000	\$ 2,725	75.	312,500,001–325,000,000	\$ 32,725	125.	937,500,001–950,000,000	\$ 62,495
28.	8,750,001–9,375,000	\$ 2,925	76.	325,000,001–337,500,000	\$ 33,465	126.	950,000,001–962,500,000	\$ 63,000
29.	9,375,001–10,000,000	\$ 3,145	77.	337,500,001–350,000,000	\$ 34,225	127.	962,500,001–975,000,000	\$ 63,495
> \$10 million			78.	350,000,001–362,500,000	\$ 35,000	128.	975,000,001–987,500,000	\$ 63,990
30.	10,000,001–11,250,000	\$ 3,375	79.	362,500,001–375,000,000	\$ 35,725	129.	987,500,001–1,000,000,000	\$ 64,495
31.	11,250,001–12,500,000	\$ 3,600	80.	375,000,001–387,500,000	\$ 36,470	> \$1 billion		
32.	12,500,001–13,750,000	\$ 3,840	81.	387,500,001–400,000,000	\$ 37,225	130.	1,000,000,001–1,012,500,000	\$ 65,000
33.	13,750,001–15,000,000	\$ 4,100	82.	400,000,001–412,500,000	\$ 38,000	131.	1,012,500,001–1,025,000,000	\$ 65,250
34.	15,000,001–16,250,000	\$ 4,375	83.	412,500,001–425,000,000	\$ 38,610	132.	1,025,000,001–1,037,500,000	\$ 65,500
35.	16,250,001–17,500,000	\$ 4,685	84.	425,000,001–437,500,000	\$ 39,230	133.	1,037,500,001–1,050,000,000	\$ 65,750
36.	17,500,001–18,750,000	\$ 5,015	85.	437,500,001–450,000,000	\$ 39,860	134.	1,050,000,001–1,062,500,000	\$ 66,000
37.	18,750,001–20,000,000	\$ 5,370	86.	450,000,001–462,500,000	\$ 40,500	135.	1,062,500,001–1,075,000,000	\$ 66,250
38.	20,000,001–22,500,000	\$ 5,750	87.	462,500,001–475,000,000	\$ 41,110	136.	1,075,000,001–1,087,500,000	\$ 66,500
39.	22,500,001–25,000,000	\$ 6,115	88.	475,000,001–487,500,000	\$ 41,730	137.	1,087,500,001–1,100,000,000	\$ 66,750
40.	25,000,001–27,500,000	\$ 6,500	89.	487,500,001–500,000,000	\$ 42,360	138.	1,100,000,001–1,112,500,000	\$ 67,000
41.	27,500,001–30,000,000	\$ 6,915	> \$500 million			139.	1,112,500,001–1,125,000,000	\$ 67,250
42.	30,000,001–32,500,000	\$ 7,350	90.	500,000,001–512,500,000	\$ 43,000	140.	1,125,000,001–1,137,500,000	\$ 67,500
43.	32,500,001–35,000,000	\$ 7,635	91.	512,500,001–525,000,000	\$ 43,610	141.	1,137,500,001–1,150,000,000	\$ 67,750
44.	35,000,001–37,500,000	\$ 7,925	92.	525,000,001–537,500,000	\$ 44,235	142.	1,150,000,001–1,162,500,000	\$ 68,000
45.	37,500,001–40,000,000	\$ 8,235	93.	537,500,001–550,000,000	\$ 44,860	143.	1,162,500,001–1,175,000,000	\$ 68,255
46.	40,000,001–42,500,000	\$ 8,550	94.	550,000,001–562,500,000	\$ 45,500	144.	1,175,000,001–1,187,500,000	\$ 68,515
47.	42,500,001–45,000,000	\$ 9,025	95.	562,500,001–575,000,000	\$ 46,110	145.	1,187,500,001–1,200,000,000	\$ 68,770
48.	45,000,001–47,500,000	\$ 9,530	96.	575,000,001–587,500,000	\$ 46,735	> \$1.2 billion		
49.	47,500,001–50,000,000	\$ 10,065	97.	587,500,001–600,000,000	\$ 47,360	146.	\$68,770 + \$250 for ea. \$12,500,000 in sales	