

Doing Business With the Government Webinar Series

Selling to the federal government can provide significant revenues for your staffing firm—but the process can be a bit overwhelming. This Webinar series can help you position your company for contracting opportunities. It will teach the basics of selling to the government, show you how to get started and pursue opportunities, and provide resources that will give you the knowledge and skills you need to help you succeed.

Get a discount when you register for three or more Webinars in the series.

Participants can take an online quiz after each Webinar and earn an electronic certificate of completion to disclose when bidding for government contracts.

- Three to five days prior to each Webinar, you will be sent a confirmation e-mail from asapro@americanstaffing.net containing the Webinar link and handouts. **To register for the optional quiz**, reply to the e-mail with the names and e-mail addresses of the registrants from your company who will take the quiz to earn an electronic certificate.

WEBINAR REGISTRATION

Webinar Date/Time	Webinar Title	Registration	Total Registration Fees *
Feb. 18, 2010 3–4:30 p.m. Eastern time	Become a Government Contractor: Getting Started With GSA Schedules	<input type="checkbox"/>	
March 4, 2010 3–4:30 p.m. Eastern time	Federal Acquisition Regulations: Doing Business Right on a GSA Schedule	<input type="checkbox"/>	
March 16, 2010 3–4 p.m. Eastern time	Marketing Using a GSA Schedule Contract	<input type="checkbox"/>	
April 1, 2010 3–4:30 p.m. Eastern time	Step by Step: Becoming a Certified 8(a) Firm	<input type="checkbox"/>	

***Registration Fee Pricing Structure:**

Total Fee: _____

ASA Members

1 Webinar—\$149

2 Webinars—\$298

3 Webinars (25% discount)—\$335.25

All 4 Webinars (25% discount)—\$447

Nonmembers

1 Webinar—\$239

2 Webinars—\$478

3 Webinars (25% discount)—\$537.75

All 4 Webinars (25% discount)—\$717

Prices are per location (per one Internet connection).

REGISTRATION INFORMATION

Name	Amount due
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Registered individual will receive an e-mail containing information needed to participate in a Webinar. Registrations received without payment will not be processed. Cancellations received in writing 48 hours or more before the Webinar date will be refunded the registration fee less a 20% cancellation fee. There are no refunds for no-shows. Questions? Contact ASA at 703-253-2020 or asapro@americanstaffing.net.